

Michael V. Balzer
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(847) 853 0415

Employment History:

2001 - Present

GE Reinsurance

Second Vice President – MGA Team Leader: Treaty Underwriting responsible for \$85,000,000 premium and MGA focused treaty underwriting team. Underwriting, auditing, and production of treaty reinsurance for primary and excess property, casualty, and umbrella business.

1996 - 2001

CNA Re

Assistant Vice President – Treaty Underwriting: Excess and Surplus lines treaties, property and casualty treaties for E&S Insurance companies and General Agents. Responsible for the development and implementation of Non-standard Automobile Insurance Product Line strategy. Accomplishments include corporate white paper on non-standard automobile insurance.

1991 - 1996

American International Group

Regional Manager – Division 59: Midwest Regional Division Manager. Four branch offices responsible for meeting regional budget of \$25,000,000. Middle market casualty lines.

1998 -1991

Swett & Crawford

Business Development Manager: Home office - corporate program development. Swett & Crawford National Casualty Council member. National Marketing Manager - Western Division

1984 - 1987

CIGNA Corporation

E&S Division Product Line Manger – Casualty: Division Home Office. Division consisted of four business units developing \$500,000,000 annual casualty premium. Developed Division underwriting management standards, procedure monitoring, authority delegation, pricing guidelines, field audit procedures, producer management, and underwriting staff training. Member of Division Underwriting Committee involved in policy form development, rating and classification development.

1978 - 1984

General Reinsurance Corporation

Assistant Secretary – Casualty Facultative Underwriter: Los Angeles and Atlanta Branch offices. Casualty Facultative underwriting. Branch coordinator of professional liability business.

Education

Bachelor of Science, Risk Management and Insurance – Florida State University

MBA – Pepperdine University

