

## JOHN CHAPLIN

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### SUMMARY OF QUALIFICATIONS:

- 30 years experience: Reinsurance Intermediary (23), Marketing/Underwriting Executive for Direct Reinsurer (3), Reinsurance Consultant (4).
- Line of Business expertise: accident and health, aerospace, automobile, aviation, boiler and machinery, casualty, property, umbrella and workers' compensation. Specialties: retrocessions, residual markets and start-ups.
- Subject Specialties: contract wordings, role of broker, documentation, insurance company accounting and finance, retrocession spirals, product liability, aggregate extension, reinsurance history.

### EMPLOYMENT:

#### **2003 - present**

Compass Consulting, LLC

Founder, President. Arbitrations, Expert Reports and Testimony, Reinsurance Training, Reinsurance Counseling, Reinsurance Buying

#### **1993 – 2003**

Guy Carpenter, NY, NY

Principal, Managing Director. Head of an account team handling existing clients, prospecting for new clients and assisting companies and investors to start up new ventures in the Florida Property market.

#### **1991 – 1993**

North American Re, NY, NY  
(currently Swiss Re US)

Senior Vice President  
Head of a marketing team for the eastern region of the US. Clients

were large National insurers and/or Specialty carriers.

### **1977 – 1991**

Guy Carpenter, NY, NY

Various positions (broker to SVP). Part of an account team handling property retrocessions, casualty retrocessions, casualty reinsurance treaties and aviation reinsurance accounts.

### **1972-1977**

Bank Street Coll. of Education,  
NY, NY

Specialist – Physical Education

## **RELATED ACTIVITIES**

- Leader of Guy Carpenter Training Program: 1980 - 2006
- Guy Carpenter Contract Wording Committee
- Guy Carpenter representative to Broker Reinsurance Market Association's (BRMA) Contract Wording Committee
- Author of 30 Articles on Reinsurance for Florida Insurance News
- Various Sessions on Reinsurance Training for Reinsurance Association of America
- Speaker/Panelist at Mealey's Catastrophic Loss Conference, May, 2006 – *The Future of the Catastrophe Reinsurance Market*

## **EDUCATION:**

- **1968-1972** B.A. in Math and Economics, Columbia University (New York, NY)

## **PROFESSIONAL DESIGNATIONS:**

- CPCU - 1984
- ARe – 1992
- New York State Agents and Brokers License (1982 – 2004)
- ARIAS US Certified Arbitrator - 2004

## **EXPERT ACTIVITY**

- Arbitrations as Arbitrator - 4
- Arbitrations as Witness - 7
- Litigations as Witness – 7
- Litigations as Advisor - 4
- Expert Reports – 12 (5 for litigations, 7 for arbitrations)

- Attorney References available upon request.